

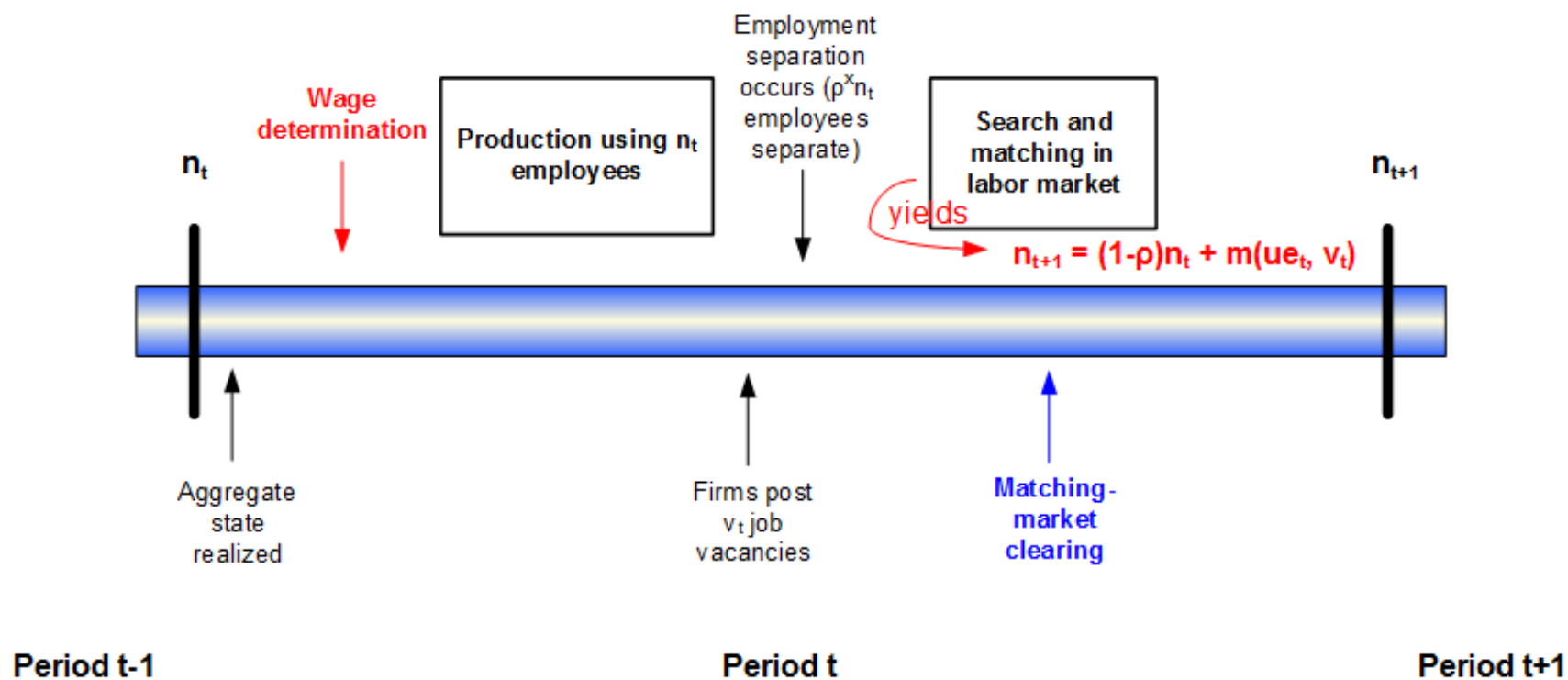
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# **LABOR MATCHING MODELS: BASIC DSGE IMPLEMENTATION**

**MARCH 23, 2017**

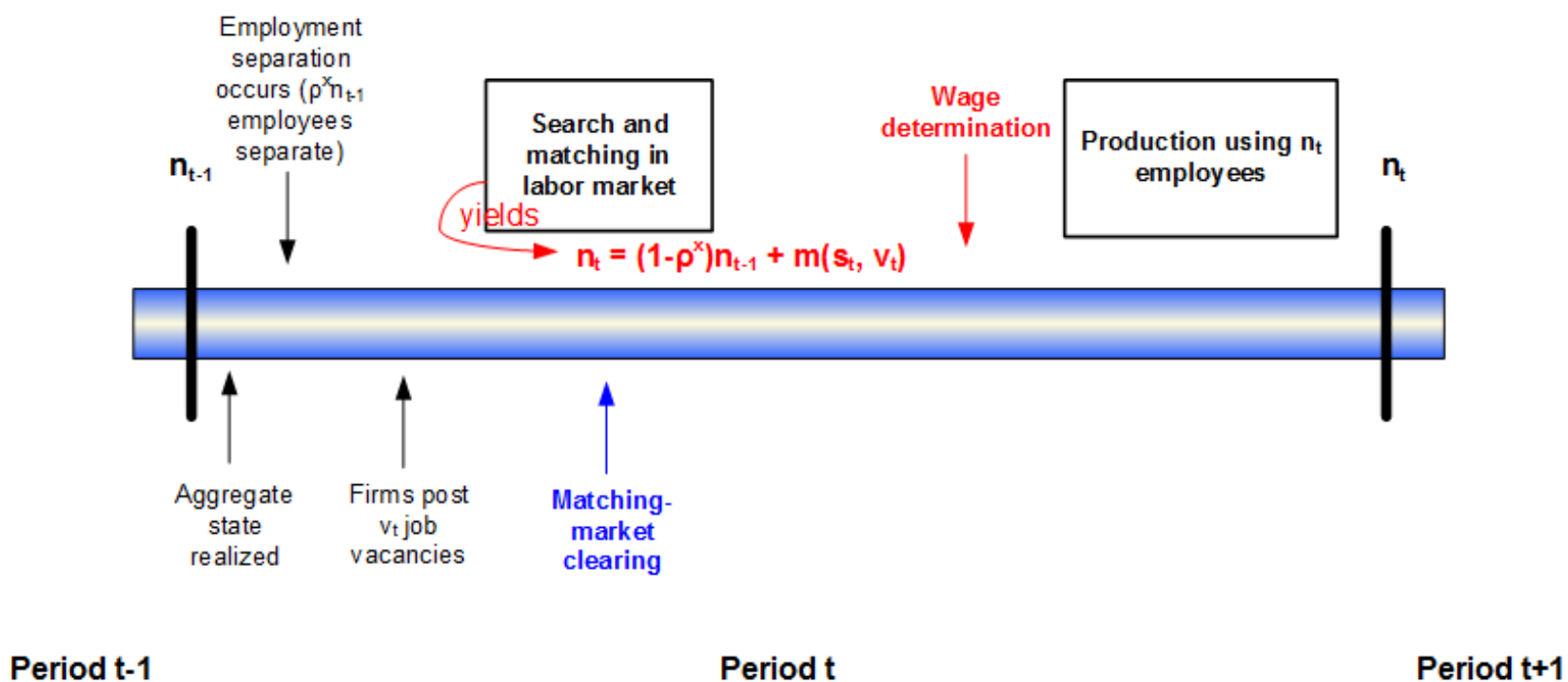
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# TIMELINE



(Stick with this "lagged production" timing for now...)

# TIMELINE



(“Instantaneous production” timing soon...)

# FIRM VACANCY-POSTING PROBLEM

□ **Dynamic firm profit-maximization problem**

$$\max_{v_t, n_{t+1}^f} \left[ E_0 \sum_{t=0}^{\infty} \beta^t \Xi_{t|0} \left( z_t n_t^f f(h_t) - w_t n_t^f h_t - \gamma g(v_t) \right) \right]$$

Discount factor between time 0 and  $t$  because *dynamic* firm problem; in equilibrium, = household stochastic discount factor

Number of vacancies to post (how many job advertisements) →  $v_t$

Desired target *future* firm employment →  $n_{t+1}^f$

Total output – sold in perfectly-competitive goods market →  $z_t n_t^f f(h_t)$

Total wage bill depends on both extensive and intensive employment →  $w_t n_t^f h_t$

Total cost of posting  $v$  vacancies →  $\gamma g(v_t)$

□ Subject to (perceived) law of motion for firm’s employment stock

□ **For starters**

- Shut down intensive margin:  $h_t = 1$
- Linear posting costs:  $g(v) = v$
- Firm production function:  $y_t = z_t n_t$

# FIRM VACANCY-POSTING PROBLEM

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- Two “market-determined” prices taken as given

- **Wage-setting (process) taken as given**

- Subject to (perceived) law of motion for firm’s employment stock

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- Two “market-determined” prices taken as given
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- Subject to (perceived) law of motion for firm’s employment stock

$$\text{s.t. } n_{t+1}^f = \underbrace{(1 - \rho_x) n_t^f}_{\text{Number of existing jobs that remain intact: } \rho_x \text{ exogenous separation rate, but can also endogenize}} + \underbrace{v_t k^f(\theta_t)}_{\text{Each vacancy has probability } k^f(\theta) \text{ of attracting a prospective employee: depends on a market variable, } \theta, \text{ so taken as given}}$$

Perceived law of motion for evolution of employment stock

Number of existing jobs that remain intact:  $\rho_x$  exogenous separation rate, but can also endogenize

Each vacancy has probability  $k^f(\theta)$  of attracting a prospective employee: depends on a market variable,  $\theta$ , so taken as given

- Market-determined probability  $k^f$  taken as given

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Each vacancy has probability  $k^f(\theta)$  of attracting a prospective employee: depends on a *market* variable,  $\theta$ , so taken as given

FOCs with respect to  $v_t, n_{t+1}$

$$-\gamma + \mu_t k^f(\theta_t) = 0$$

$$-\mu_t + E_t \left\{ \Xi_{t+1|t} \left( z_{t+1} - w_{t+1} + (1 - \rho_x) \mu_{t+1} \right) \right\} = 0$$

Combine

# FIRM VACANCY-POSTING PROBLEM

- Vacancy posting condition (aka job creation condition)

$$\gamma = k^f(\theta_t) E_t \left\{ \underbrace{\mathbb{E}_{t+1|t} \left( z_{t+1} - w_{t+1} + \frac{(1-\rho_x)\gamma}{k^f(\theta_{t+1})} \right)}_{\text{Expected benefit of posting a vacancy}} \right\}$$

↑  
Cost of posting a  
vacancy

Expected benefit of posting a vacancy

= (probability of attracting a worker) x (expected future benefit of an additional worker)



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$\gamma/k^f$  is capital value of an existing employee – because one *less* worker firm has to find in the future

EMPLOYEES ARE ASSETS

Cost of posting a vacancy

Expected benefit of posting a vacancy

= (probability of attracting a worker) x (expected future benefit of an additional worker)

= marginal output – wage payment + expected asset value of an additional worker

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EMPLOYEES ARE ASSETS

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□ Vacancy-posting is a type of investment decision

- Intertemporal dimension makes discount factor potentially important
  - Makes **general equilibrium effects** potentially important

□ Two prices affect posting decision (aside from intertemporal price)

- **Wage**
- Matching probability  $k^f$  (which depends on the market variable  $\theta$ )

# HOUSEHOLD PROBLEM

- **Dynamic household utility-maximization problem**
  - A continuum  $[0, 1]$  of households (standard assumption)
  - **A continuum  $[0, 1]$  of atomistic individuals live in each household**
  - Representative household has continuum of “family members”

$$\begin{aligned}
 & \max_{c_t, n_t, a_t} \left[ E_0 \sum_{t=0}^{\infty} \beta^t (u(c_t) - A \cdot n_t) \right] \\
 & \text{s.t. } c_t + a_t = \underbrace{n_t w_t h_t}_{\text{Measure } n_t \text{ of family members earn labor income (because they work) (and recall we've normalized } h = 1)} + \underbrace{(1 - n_t)b + R_t a_{t-1}}_{\text{Measure } 1 - n_t \text{ of family members receive unemployment benefits and/or engaged in home production}}
 \end{aligned}$$

$A > 0$

An (arbitrary) asset to make pricing interest rates explicit  
 Wage (-setting process) taken as given by household

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An (arbitrary) asset to make pricing interest rates explicit  
 Wage (-setting process) taken as given by household

- Consumption-savings optimality condition:  $1 = R_t E_t \left\{ \frac{\beta u'(c_{t+1})}{u'(c_t)} \right\}$

- No LFP margin in starter model
    - Each family member either works or is looking for work
- Stochastic discount factor

# WAGE BARGAINING

## □ (Generalized) Nash Bargaining

$$\max_{w_t} \underbrace{\left( \mathbf{W}(w_t) - \mathbf{U}(w_t) \right)^\eta}_{\text{Net payoff to an individual/household of agreeing to wage } w \text{ and beginning production}} \underbrace{\left( \mathbf{J}(w_t) - \mathbf{V}(w_t) \right)^{1-\eta}}_{\text{Net payoff to a firm of agreeing to wage } w \text{ and beginning production}}$$

Bargaining over how to divide the surplus

Net payoff to an individual/household of agreeing to wage  $w$  and beginning production

Net payoff to a firm of agreeing to wage  $w$  and beginning production

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Bargaining over how to divide the surplus

## □ Value equations

- **W**: value to (representative) household of having one additional member employed
- **U**: value to (representative) household of having one additional member unemployed and searching for work
- **J**: value to (representative) firm of having one additional employee
- **V**: value to (representative) firm of having a vacancy that goes unfilled
  - Free entry in vacancy-posting  $\rightarrow V = 0$

## □ Define **W** and **U** in terms of household problem

- i.e., based on envelope conditions of household value function

# WAGE BARGAINING

## □ (Generalized) Nash Bargaining

$$\max_{w_t} \underbrace{\left( \mathbf{W}(w_t) - \mathbf{U}(w_t) \right)}_{\text{Net payoff to an individual/household of agreeing to wage } w \text{ and beginning production}}^\eta \underbrace{\left( \mathbf{J}(w_t) - \mathbf{V}(w_t) \right)}_{\text{Net payoff to a firm of agreeing to wage } w \text{ and beginning production}}^{1-\eta}$$

Bargaining over how to divide the surplus

## □ Nash surplus-sharing rule

$$\eta \left( \mathbf{W}'(w_t) - \mathbf{U}'(w_t) \right) \mathbf{J}(w_t) = (1 - \eta) \left( -\mathbf{J}'(w_t) \right) \left( \mathbf{W}(w_t) - \mathbf{U}(w_t) \right)$$

(FOC with respect to  $w_t$ )

## □ Must specify value equations $\mathbf{W}(\cdot)$ , $\mathbf{U}(\cdot)$ , $\mathbf{J}(\cdot)$

## □ (For ease: set parameter $\mathbf{A} = 0$ for remainder of analysis)

# VALUE EQUATIONS

- Individual/household value equations (constructed from **household** problem)

Each searching individual has probability  $k^h(\theta)$  of finding a job opening: depends on a **market** variable,  $\theta$ , so taken as given

$$W(w_t) = w_t + E_t \left\{ \mathbb{E}_{t+1|t} \left[ (1 - \rho_x) W(w_{t+1}) + \rho_x U(w_{t+1}) \right] \right\}$$

Value to household of having the marginal individual employed

Contemporaneous return is wage

Expected future return takes into account transition probabilities

$$U(w_t) = b + E_t \left\{ \mathbb{E}_{t+1|t} \left[ k^h(\theta_t) W(w_{t+1}) + (1 - k^h(\theta_t)) U(w_{t+1}) \right] \right\}$$

Value to household of having the marginal individual unemployed and searching

Contemporaneous return is unemployment benefit/home production

Expected future return takes into account transition probabilities



# VALUE EQUATIONS

- Individual/household value equations (constructed from **household** problem)

Each searching individual has probability  $k^h(\theta)$  of finding a job opening: depends on a **market** variable,  $\theta$ , so taken as given

$$W(w_t) = w_t + E_t \left\{ \Xi_{t+1|t} \left[ (1 - \rho_x)W(w_{t+1}) + \rho_x U(w_{t+1}) \right] \right\}$$

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Expected future return takes into account transition probabilities

$$U(w_t) = b + E_t \left\{ \Xi_{t+1|t} \left[ k^h(\theta_t)W(w_{t+1}) + (1 - k^h(\theta_t))U(w_{t+1}) \right] \right\}$$

Value to household of having the marginal individual unemployed and searching

Contemporaneous return is unemployment benefit/home production

Expected future return takes into account transition probabilities

- Firm value equation

$$J(w_t) = z_t - w_t + E_t \left\{ \Xi_{t+1|t} (1 - \rho_x)J(w_{t+1}) \right\}$$

Value to firm of the marginal employee

Contemporaneous return is marginal output net of wage payment

Expected future return takes into account transition probabilities

# WAGE BARGAINING

## □ The Nash surplus-sharing rule

$$\eta \left( \mathbf{W}'(w_t) - \mathbf{U}'(w_t) \right) \mathbf{J}(w_t) = (1 - \eta) (-\mathbf{J}'(w_t)) \left( \mathbf{W}(w_t) - \mathbf{U}(w_t) \right) \quad \text{(FOC with respect to } w_t \text{)}$$



Insert marginal values

$$\eta \mathbf{J}(w_t) = (1 - \eta) \left( \mathbf{W}(w_t) - \mathbf{U}(w_t) \right)$$

Firm's surplus  $\mathbf{J}$  a constant fraction of household's surplus  $\mathbf{W} - \mathbf{U}$

NOTE: NOT a general property of Nash bargaining; here due to the linearity of  $\mathbf{W}$ ,  $\mathbf{U}$ , and  $\mathbf{J}$  with respect to wage

# WAGE BARGAINING

□ The Nash surplus-sharing rule

$$\eta \left( W'(w_t) - U'(w_t) \right) J(w_t) = (1 - \eta) (-J'(w_t)) \left( W(w_t) - U(w_t) \right) \quad \text{(FOC with respect to } w_t \text{)}$$

↓ Insert marginal values

$$\eta J(w_t) = (1 - \eta) \left( W(w_t) - U(w_t) \right)$$

Firm's surplus  $J$  a constant fraction of household's surplus  $W - U$

↓ Using definitions of  $W$ ,  $U$ , and  $J$ , the job-creation condition, and some algebra

NOTE: NOT a general property of Nash bargaining; here due to the linearity of  $W$ ,  $U$ , and  $J$  with respect to wage

$$w_t = \eta \left[ z_t + \gamma \theta_t \right] + (1 - \eta)b$$

Bargained wage a convex combination of gains from consummating the match and the gains from walking away from the match

NOTE: With CRS matching function,

$$\theta = k^h(\theta) / k^f(\theta)$$

Contemporaneous marginal output...

...plus term that captures savings on future posting costs if match continues

# LABOR MARKET MATCHING

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- Aggregate matching function displays CRS

$$m(u_t, v_t)$$

$u_t = 1 - n_t$  is measure of individuals searching for work

- For any given individual vacancy or individual (partial equilibrium), matching probabilities depend only on  $v/u$

$$\theta_t \equiv \frac{v_t}{u_t}$$

Market tightness: measures relative number of traders on opposite sides of market

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$$\frac{m(u_t, v_t)}{v_t} = m\left(\frac{u_t}{v_t}, 1\right) = m(\theta_t^{-1}, 1) \equiv k^f(\theta_t)$$

Probability a given vacancy/job posting attracts a worker

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Probability a given individual finds a job opening

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Probability a given vacancy/job posting attracts a worker

In matching models,  $\theta$  is key driving force of efficiency and thus optimal policy prescriptions (Mortensen 1982 *AER* and Hosios 1990 *ReStud* key references)

$$\frac{m(u_t, v_t)}{u_t} = m\left(1, \frac{v_t}{u_t}\right) = m(1, \theta_t) \equiv k^h(\theta_t)$$

Probability a given individual finds a job opening

$$\theta_t \equiv \frac{v_t}{u_t}$$

Market tightness: measures relative number of traders on opposite sides of market

- Market tightness an allocational signal
  - Because matching probabilities depend on it
  - e.g., the higher (lower) is  $v/u$ , the easier (harder) it is for a given individual to find a job opening

# LABOR MARKET EQUILIBRIUM

- Aggregate law of motion of employment

$$n_{t+1} = (1 - \rho_x)n_t + m(u_t, v_t)$$

- Matching-market equilibrium

$$m(u_t, v_t) = u_t \cdot k^h(\theta_t) = v_t \cdot k^f(\theta_t)$$

- Vacancy-posting (aka job-creation) condition

$$\gamma = k^f(\theta_t) E_t \left\{ \Xi_{t+1|t} \left( z_{t+1} - w_{t+1} + \frac{(1 - \rho_x)\gamma}{k^f(\theta_{t+1})} \right) \right\}$$

- Wage determination (Nash bargaining)

$$w_t = \eta [z_t + \gamma \theta_t] + (1 - \eta)b$$

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- Wage determination (Nash bargaining)

$$w_t = \eta [z_t + \gamma \theta_t] + (1 - \eta)b$$

- Basic labor-theory literature: impose ss, comparative static exercises, etc. (exogenous real interest rate)

- Pissarides Chapter 1, RSW 2005 *JEL*



# GENERAL EQUILIBRIUM

- ❑ Aggregate law of motion for employment
- ❑ Vacancy-posting (aka job-creation) condition
- ❑ Wage determination

The labor market equilibrium (*partial equilibrium*)

- ❑ Consumption-savings optimality condition (**endogenizes real interest rate**)

$$1 = R_t E_t \left\{ \frac{\beta u'(c_{t+1})}{u'(c_t)} \right\}$$

- ❑ Aggregate resource constraint

$$c_t + g_t + \gamma v_t = z_t n_t h_t + (1 - n_t) b$$

Often interpreted as the output of a home production sector – only the unemployed produce in the home sector

Vacancy posting costs and “outside option” are real uses of resources

- ❑ Exogenous LOMs for any driving processes (TFP, etc)

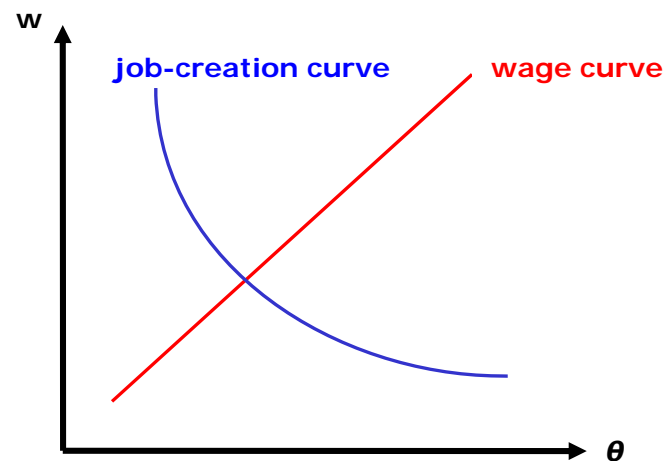
# STEADY STATE OF LABOR MARKET

- Imposing deterministic steady state on labor-market equilibrium conditions

(1)  $1 - u = (1 - \rho_x)(1 - u) + m(u, v)$  (using  $n = 1 - u$ )

(2)  $\gamma = \beta k^f(\theta) \left( z - w + \frac{(1 - \rho_x)\gamma}{k^f(\theta)} \right)$   $w$  negatively and nonlinearly related to  $\theta$  (given CRS matching function)

(3)  $w = \eta [z + \gamma\theta] + (1 - \eta)b$   $w$  positively and linearly related to  $\theta$



Pissarides 2000, Figure 1.1

# STEADY STATE OF LABOR MARKET

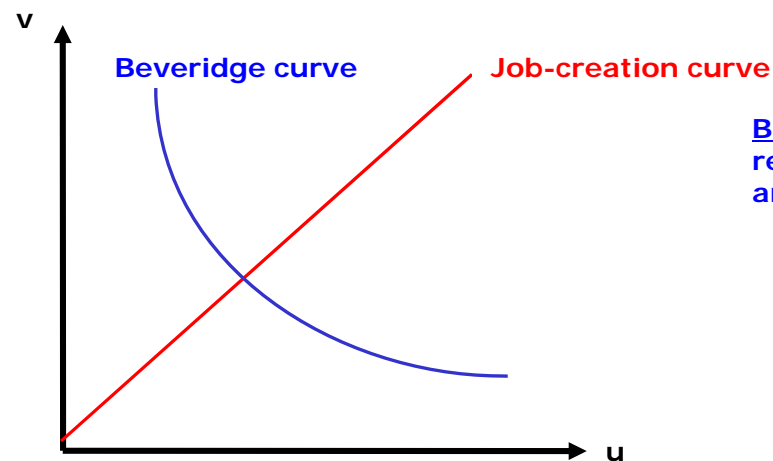
- Imposing deterministic steady state on labor-market equilibrium conditions

(1) 
$$u = \frac{\rho_x - m(u, v)}{\rho_x}$$

For a given  $(w, \theta)$ ,  $v$  and  $u$  negatively related (given CRS matching function)

(2) 
$$\gamma = \beta k^f \left( \frac{v}{u} \right) \left( z - w + \frac{(1 - \rho_x) \gamma}{k^f \left( \frac{v}{u} \right)} \right)$$

For a given  $(w, \theta)$ ,  $v$  and  $u$  positively related (given CRS matching function)



**BEVERIDGE CURVE:** Empirical relationship in both long run and short run (i.e., cyclical)

Pissarides 2000, Figure 1.2

# STEADY STATE OF LABOR MARKET

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- Labor-market equilibrium is  $(w, u, \theta)$  satisfying (1), (2), (3)
  
  - Comparative statics
    - A rise in  $b$ ...
      - ...raises  $w$
      - ...lowers  $\theta$
      - ...lowers  $v$  and raises  $u$
- } Higher value (outside option) of unemployment requires a higher wage to induce individuals to work, which reduces firm incentives to create jobs

# STEADY STATE OF LABOR MARKET

❑ Labor-market equilibrium is  $(w, u, \theta)$  satisfying (1), (2), (3)

❑ Comparative statics

❑ A rise in  $b$ ...

- ❑ ...raises  $w$
- ❑ ...lowers  $\theta$
- ❑ ...lowers  $v$  and raises  $u$

Higher value (outside option) of unemployment requires a higher wage to induce individuals to work, which reduces firm incentives to create jobs

❑ A fall in  $\beta$  (or a rise in  $\rho_x$ )...

- ❑ ...lowers  $w$
- ❑ ...lowers  $\theta$
- ❑ ...raises  $u$
- ❑ ...ambiguous effect on  $v$

Higher real rate and/or faster job separations (i.e., "faster depreciation of employment stock") makes posting vacancies (FOR FIXED  $u$ ) less attractive for firms (both erode firm profits)

❑ See Pissarides Chapter 1 and RSW (2005 *JEL*) for more

❑ Next: dynamic stochastic partial equilibrium (Shimer 2005 *AER*, Hall 2005 *AER*, Hagedorn and Manovskii 2008 *AER*)