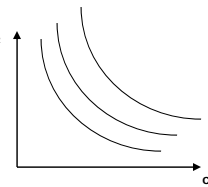


# REVIEW OF CONSUMER THEORY (CONTINUED)

SEPTEMBER 7, 2011

## UTILITY FUNCTIONS

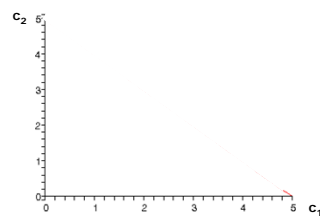
- ❑ **Marginal Rate of Substitution (MRS)**
  - ❑ **Maximum** quantity of one good consumer is **willing** to give up to obtain **one** extra unit of the other good
  - ❑ Graphically, the (negative of the) slope of  $c_2$  an indifference curve
  - ❑ MRS is itself a **function** of  $c_1$  and  $c_2$  (i.e.,  $MRS(c_1, c_2)$ )
  - ❑ **MRS equals ratio of marginal utilities**
    - ❑ 
$$MRS(c_1, c_2) = \frac{u_1(c_1, c_2)}{u_2(c_1, c_2)}$$
    - ❑ Using Implicit Function Theorem (see Practice Problem Set 1)
- ❑ **Summary: whether graphically- or mathematically-formulated, utility functions describe the benefit side of consumer optimization**



## BUDGET CONSTRAINTS

- Describe the **cost** side of consumption
- **One-good case (trivial):  $Pc = Y$** 
  - Assume income  $Y$  is taken as given by consumer for now...
- **Two-good case (interesting):  $P_1c_1 + P_2c_2 = Y$** 
  - Assume income  $Y$  is taken as given by consumer for now...

Plotted in 2D-consumption-space



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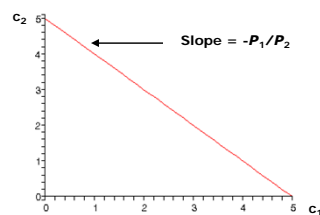
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Isolate  $c_2$  to  
graph the budget  
constraint

$$\begin{aligned}
 P_1c_1 + P_2c_2 &= Y \\
 \downarrow \\
 P_2c_2 &= -P_1c_1 + Y \\
 \downarrow \\
 c_2 &= -\frac{P_1}{P_2}c_1 + \frac{Y}{P_2}
 \end{aligned}$$

Plotted in 2D-consumption-space



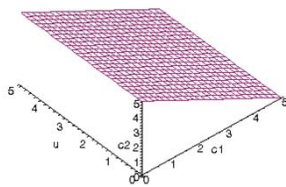
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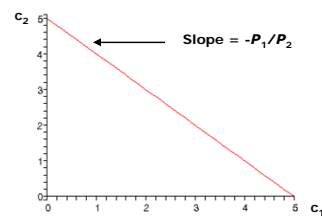
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Plotted in 3D-consumption-space



Plotted in 2D-consumption-space

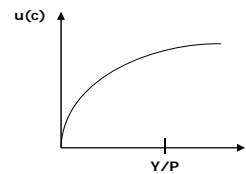


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## CONSUMER OPTIMIZATION

- ❑ **Consumer's decision problem:** maximize utility subject to budget constraint – bring together both **cost** side and **benefit** side
- ❑ **One-good case**

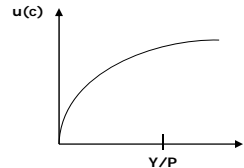


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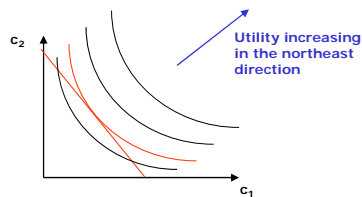
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## CONSUMER OPTIMIZATION

- ❑ **Consumer's decision problem:** maximize utility subject to budget constraint – bring together both **cost** side and **benefit** side
- ❑ **One-good case**



- ❑ **Two-good case**
  - ❑ How to optimally **allocate**  $Y$  across the two goods  $c_1$  and  $c_2$ ?
  - ❑ A non-trivial **decision** problem...

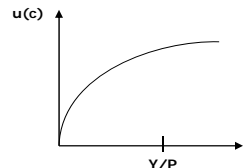


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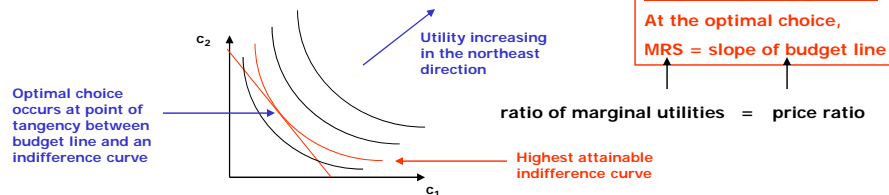
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## LAGRANGE ANALYSIS

- ❑ Consumer optimization a **constrained optimization** problem
  - ❑ Maximize some function (economic application: utility function)...
  - ❑ ...taking into account some restriction on the objects to be maximized over (economic application: budget constraint)
- ❑ **Lagrange Method:** mathematical tool to solve constrained optimization problems
- ❑ General mathematical formulation
  - ❑ Choose  $(x, y)$  to maximize a given objective function  $f(x, y)$ ...
  - ❑ ...subject to the constraint  $g(x, y) = 0$  (Note formulation of constraint)

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  - ❑ **Step 1:** Construct Lagrange function Lagrange multiplier

$$L(x, y, \lambda) = f(x, y) + \lambda g(x, y)$$
  - ❑ **Step 2:** Compute first-order conditions with respect to  $x$ ,  $y$ , and  $\lambda$ 
    - 1)  $f_x(x, y) + \lambda g_x(x, y) = 0$
    - 2)  $f_y(x, y) + \lambda g_y(x, y) = 0$
    - 3)  $g(x, y) = 0$Rationale: setting first derivatives to zero isolates maxima (or minima...technically, need to check second-order condition...)

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## LAGRANGE ANALYSIS

- **Step 3:** Solve the system of first-order conditions for  $x$ ,  $y$ , and  $\lambda$ 
  - Often most interested in simply eliminating the multiplier...
  - From eqn 1), isolate  $\lambda$ :  $\lambda = -\frac{f_x(x, y)}{g_x(x, y)}$
  - Insert expression for  $\lambda$  in eqn 2):  $f_y(x, y) - \frac{f_x(x, y)}{g_x(x, y)} g_y(x, y) = 0$

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  - Rearrange
  - **Optimality condition: at the optimum ( $x^*$ ,  $y^*$ )**

$$\frac{f_x(x^*, y^*)}{f_y(x^*, y^*)} = \frac{g_x(x^*, y^*)}{g_y(x^*, y^*)}$$

## LAGRANGE ANALYSIS

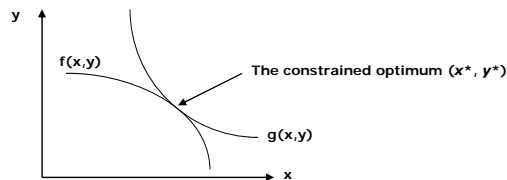
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**Graphical interpretation:** at the constrained optimum, the function  $f(\cdot)$  is tangent to the function  $g(\cdot)$



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## LAGRANGE ANALYSIS

- ❑ Apply Lagrange tools to consumer optimization
- ❑ Objective function:  $u(c_1, c_2)$
- ❑ Constraint:  $g(c_1, c_2) = Y - P_1 c_1 - P_2 c_2 = 0$

❑ **Step 1: Construct Lagrange function**

$$L(c_1, c_2, \lambda) = u(c_1, c_2) + \lambda[Y - P_1 c_1 - P_2 c_2]$$

❑ **Step 2: Compute first-order conditions with respect to  $c_1$ ,  $c_2$ ,  $\lambda$**

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1)

2)

3)

- ❑ **Step 3:** Solve (focus on eliminating multiplier from eqns 1 & 2)

$$\frac{u_1(c_1^*, c_2^*)}{u_2(c_1^*, c_2^*)} = \frac{P_1}{P_2} \quad \text{OPTIMALITY CONDITION}$$

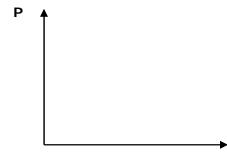
i.e.,  $MRS = \text{price ratio}$

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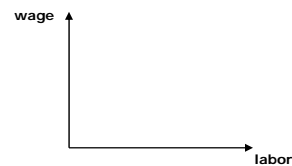
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## THE THREE MACRO (AGGREGATE) MARKETS

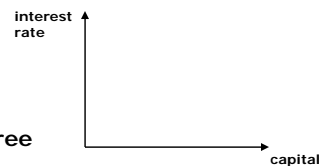
- ❑ **Goods Markets**



- ❑ **Labor Markets**



- ❑ **Financial/Capital/Savings/Asset Markets**



- ❑ Will put micro-foundations under all three

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